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# SHANGHAI INDUSTRIAL HOLDINGS LIMITED

(Incorporated in Hong Kong under the Companies Ordinance) (Stock Code: 0363)

## **Continuing Connected Transactions – Sales Agreement**

The Board announces that on 28th September, 2004, Xuchang Yongchang and Xuchang Cigarette Factory have entered into a sales agreement for a term of one year effective 1st October, 2004 in relation to the sale of cigarette box packaging materials by Xuchang Yongchang to Xuchang Cigarette Factory. It is expected that the maximum aggregate annual sales value will amount to approximately RMB72,000,000 (equivalent to approximately HK\$67,925,000). The Directors believe that the transactions entered into will benefit the consumer products business of the Group, and the terms of the transactions were determined by both parties on arm's length basis according to the market conditions. The Board (including the Independent Non-executive Directors) considers that the sales transactions are in the ordinary and usual course of business of the Group on normal commercial terms and that the terms of the transactions are fair and reasonable and in the interests of the Shareholders as a whole. In accordance with the Listing Rules, the above transactions constitute continuing connected transactions for the Company. The Company shall disclose the relevant details of the transactions in its next and subsequent published annual reports and accounts for the financial years during which the above agreement persists pursuant to Rule 14A.46 of the Listing Rules.

### SALES AGREEMENT

On 28th September, 2004, Xuchang Yongchang and Xuchang Cigarette Factory have entered into a sales agreement for a term of one year effective 1st October, 2004 in relation to the sale of cigarette box packaging materials by Xuchang Yongchang to Xuchang Cigarette Factory. It is expected that the maximum aggregate annual sales value will amount to approximately RMB72,000,000 (equivalent to approximately HK\$67,925,000) which was estimated based on the schedule production capacity of Xuchang Yongchang and the purchase orders of Xuchang Cigarette Factory during the term of the sales agreement and such sale value will be on a payment term of 60 days. The Directors believe that the transactions entered into will benefit the consumer products business of the Group. The terms of the transactions were determined by both parties on arm's length basis according to the market conditions and are substantially the same as those offered to other customers by Xuchang Yongchang. The Company's subsidiary, Wing Fat Printing, holds a 51% interest in Xuchang Yongchang, which is mainly engaged in the manufacture and sale of cigarette box packaging materials. The Company has an approximate 93.31% interest in Wing Fat Printing. Xuchang Cigarette Factory holds a 49% interest in Xuchang Yongchang and its factory is situated in Xuchang, Henan Province, the PRC. The Board (including the Independent Non-executive Directors) considers that the sales transactions are in the ordinary and usual course of business of the Group on normal commercial terms and that the sales terms are fair and reasonable and in the interests of the Shareholders as a whole.

As Xuchang Cigarette Factory is a substantial shareholder of Xuchang Yongchang and is accordingly a connected person of the Company. In accordance with the Listing Rules, the transactions constitute continuing connected transactions for the Company. In accordance with Rule 14A.34(1) of the Listing Rules, the maximum aggregate annual sales value represents more than 0.1% but less than 2.5% of each of the applicable percentage ratios (other than the profits ratio), it is not required to seek approval of the transactions from independent Shareholders but the transactions are subject to the announcement and reporting requirements pursuant to Rules 14A.45 to 14A.47 of the Listing Rules. The Company shall disclose the relevant details of the transactions in its next and subsequent published annual reports and accounts for the financial years during which the above agreement persists pursuant to Rule 14A.46 of the Listing Rules.

The Company and its subsidiaries are engaged in the principal businesses of infrastructure facilities, medicine, consumer products and information technology. The principal business activity of Xuchang Cigarette Factory is manufacture of cigarette products.

Meaning
Shanghai Industrial Holdings Limited, incorporated in Hong Kong, whose shares are listed on the Stock Exchange
the Board of Directors of the Company
Hong Kong Special Administrative Region
Rules Governing the Listing of Securities on the Stock Exchange
the People's Republic of China
the shareholders of the Company
The Stock Exchange of Hong Kong Limited
The Wing Fat Printing Company, Limited, incorporated in Hong Kong
許昌捲煙總廠*(Xuchang Cigarette Factory), a State-owned enterprise incorporated in the PRC
許昌永昌印務有限公司* (Xuchang Yongchang Printing Co., Ltd.), incorporated

By Order of the Board Roger L. C. Leung Company Secretary

### Hong Kong, 28th September, 2004

As at the date hereof, the board of directors of the Company is comprised of 12 directors, of which 9 are Executive Directors, namely Messrs. Cai Lai Xing, Qu Ding, Lu Ming Fang, Lu Da Yong, Ding Zhong De, Lu Shen, Qian Shi Zheng, Yao Fang and Tang Jun and 3 are Independent Non-executive Directors, namely Messrs. Lo Ka Shui, Woo Chia-Wei and Leung Pak To, Francis.

in the PRC

<sup>\*</sup> The English name is an informal English translation of its official Chinese name